



University of  
Zurich<sup>UZH</sup>

## CAS Inhouse Counsel

### Additional Information

Continuing Education

#### Information and Application

The application including a CV, relevant diplomas and the registration form is to be sent to:

Europa Institut an der Universität Zürich  
Prof. Dr. Andreas Kellerhals  
Hirschengraben 56  
8001 Zürich  
Telefon: +41 44 634 48 91  
E-Mail: eiz@eiz.uzh.ch  
Website: www.eiz.uzh.ch

On behalf of the Law Faculty of the University of Zurich this program is organized and run by:



# CAS Inhouse Counsel

Certificate of Advanced Studies

Law Faculty of the University of Zurich  
Europa Institut at the University of Zurich

## CAS Inhouse Counsel

### Overview

<b>Content / Target audience</b>	The Inhouse Counsel program provides a broad overview of what it means to effectively practice inhouse, with an emphasis on practical advice and tools that can be directly put to use. The program has been developed by senior inhouse counsel and is delivered by leading General Counsels to provide an interesting, entertaining and, ultimately, pragmatic course for new and experienced counsel alike. The participants will learn about legal strategy, compliance and risk management, corporate governance, contract drafting and review, litigation and dispute management, and other key legal topics. Other skills necessary to inhouse success, including personal and leader effectiveness, project management and people management will also be addressed. If you want to develop skills to advance your career, this is your chance to see all aspects of inhouse life from the perspective of the lawyers who run leading law departments and functions. Lawyers in private practice with corporate clients also have much to gain, because this course will help you better understand your clients' challenges, thought processes, and priorities.
<b>Admission requirements</b>	The participants have a Master's degree as well as professional experience in the field. Exceptionally candidates with a Bachelor's degree or a comparable qualification as well as specific professional experience can be accepted. The number of participants is limited.
<b>Language of instruction</b>	English
<b>Degree</b>	Certificate of Advanced Studies UZH in Inhouse Counsel (10 ECTS)
<b>Start of the program</b>	The program is scheduled to start in March 2021 and will be held on 16 half-days (Friday afternoon and Saturday morning) on 8 weekends.
<b>Organization</b>	Prof. Dr. Peter Georg Picht, President of the Study Commission Prof. Dr. Andreas Kellerhals, Director
<b>Lecturers</b>	<ul style="list-style-type: none"> <li>– Diane de Saint Victor, Former General Counsel, ABB</li> <li>– Monica Mächler, Former General Counsel, Zurich Insurance Group</li> <li>– Stefan Mösl, Group General Counsel / Secretary to the Board, SIKA</li> <li>– Matt Owens, Global Head Legal- Strategic Partnerships, Novartis</li> <li>– et al.</li> </ul>
<b>Location</b>	Zürich
<b>Costs</b>	CHF 8000.– including study material and examination fees
<b>Registration deadline</b>	8th of January 2021

## CAS Inhouse Counsel

### Intended Program\*

Module	Date	Time	Topic
1	Friday, 05.03.2021	13.30–17.30	<b>Introduction and Keynote</b> <b>Presentation and communication skills, Drafting</b>
2	Saturday, 06.03.2021	08.30–12.30	<b>Legal Strategy:</b> value proposition, alignment with company strategy, setting priorities, organizing the legal function
3	Friday, 12.03.2021	13.30–17.30	<b>Risk Assessment:</b> overview <b>Risk Management and insurance solutions:</b> overview
4	Saturday, 13.03.2021	08.30–12.30	<b>Legal Sourcing:</b> sources of legal competence, structure and staff the legal team, outside counsel management
5	Friday, 26.03.2021	13.30–17.30	<b>Competition Law:</b> key competition law topics and principles; approaches in EU, US, etc.; best practices for compliance
6	Saturday, 27.03.2021	08.30–12.30	<b>Compliance Programs:</b> best practices and implementation generally; external stakeholders; whistleblowers and internal investigations
7.1	Friday, 09.04.2021	13.30–17.30	<b>Contracting I:</b> contract drafting principles, cross-border issues, coming to agreement
7.2	Saturday, 10.04.2021	08.30–12.30	<b>Contracting II:</b> standard terms/docs, contract management, negotiation best practices
8	Friday, 16.04.2021	13.30–17.30	<b>Litigation &amp; Dispute Management:</b> evaluating when and where to fight; avoiding disputes, managing unavoidable disputes
9	Saturday, 17.04.2021	08.30–12.30	<b>Data Protection, Cybersecurity, IT Outsourcing, IoT &amp; AI Licensing</b>
10	Friday, 07.05.2021	13.30–17.30	<b>Intellectual Property:</b> overview for the non-specialist <b>Mergers &amp; Acquisitions:</b> overview for the non-specialist
11	Saturday, 08.05.2021	08.30–12.30	<b>Crisis Management:</b> overview for the non-specialist
12	Friday, 21.05.2021	13.30–17.30	<b>Corporate Governance:</b> public company framework, key stakeholders & their duties and expectations (board, auditors, regulators)
13	Saturday, 22.05.2021	08.30–12.30	<b>Non-legal Skills I:</b> Business Partnering, Project Management, Financial Planning & Budgeting, Managing External Lawyers
14	Friday, 28.05.2021	13.30–17.30	<b>Personal &amp; Leader Effectiveness:</b> factors that contribute to a successful and happy life and career
15	Saturday, 29.05.2021	10.30–16.15	<b>Introduction to Finance (Offsite):</b> key financial topics lawyers should understand, including how to read financial statements

\*Subject to change